

President & CEO Opportunity



The Royal Aviation Museum of Western Canada (RAMWC) was established over 50 years ago to preserve Canada's distinct aviation heritage. Located in Winnipeg and housed in a stunning, purpose-built, state-of-the-art building at the James Armstrong Richardson International Airport, the museum's collection includes bush planes, military aircraft, commercial aircraft, and more than 70,000 artefacts. The museum engages visitors with stories of Canada's aviation and aerospace heritage while providing an environment that inspires future generations of aviators and innovators.

The Opportunity

Reporting to the Board of Directors (Board), the President and CEO (PCEO) is responsible for the overall operations and financial management of the RAMWC. The PCEO will be responsible for working in collaboration with the Board to develop RAMWC's Strategic Plan and will lead its implementation. In partnership with the leadership team, the incumbent is responsible for the long-term growth and financial stability of the organization and for creating an inclusive and collaborative working environment.

Key Responsibilities

- Direct the overall operations of RAMWC, including financial management, operations, curation, STEM program delivery, and fund development.
- Maintain a strong and transparent working relationship with the Board.
- Lead fundraising and development initiatives, cultivating and fostering relationships with donors, granting agencies and supporters.
- Identify new areas for collaboration, building integrated partnerships in support of the overall advancement of the organization.
- Lead the development and implementation of a comprehensive brand and marketing strategy.
- Oversee the hiring, management, and professional development of staff.
- Develop strong relationships with government, business, and community representatives.
- Implement effective membership and volunteer development and stewardship programs.

Selection Criteria

- Minimum of 7 years of senior management experience.
- Post-secondary degree in business or equivalent experience and training.
- Strategic thinker with a collaborative working style and experience working with a not-for-profit Board.
- Strong operational leader with a track record of success.
- Financial acumen and business savvy combined with entrepreneurial skills and innovative thinking.
- Experience leading a not-for-profit cultural organization with significant physical assets is preferred.
- Demonstrated success in fundraising, including major gifts, donor relations and gala fundraising dinners.
- Strong people leader with the ability to foster a collaborative work environment.
- Able to build and nurture relationships with government, tourism, business and community organizations.
- Exceptional verbal and written communications skills and an effective presenter.
- Experience and/or passion for aviation.

To apply in confidence for this opportunity, please send an updated resume and cover letter to chiamaka@harrisleadership.com quoting project #25120.